# **Company profile**

Quad is a marketing experience, or MX, company that helps brands make direct consumer connections, from household to in-store to online. The company does this through its MX Solutions Suite, a comprehensive range of marketing and print services that seamlessly integrate creative, production and media solutions across online and offline channels. Supported by state-of-the-art

technology and data-driven intelligence, Quad simplifies the complexities of marketing by removing friction wherever it occurs along the marketing journey. The company tailors its uniquely flexible, scalable and connected solutions to each clients' objectives, driving cost efficiencies, improving speed-to-market, strengthening marketing effectiveness and delivering value on client investments.

11,000 **Employees** 

diverse industries

Global

Client dedicated

### Proprietary household-based data stack

97% reach of U.S. adult population continuously re-validated household data points attributes and profile types

# **Trusted by leading brands**

Humana



**SiriusXM** 













### **MX Solutions Suite**

From offline to online, across Creative, Production and Media, fueled by Intelligence and Tech, Quad's MX Solutions Suite is flexibly tailored for the unique needs of the marketer.



#### **MX: Creative**

Premium creative at speed & scale



**Brand Strategy & Design** 



**Campaign Ideation** 



Premedia & Adaptive Design



**Content Creation** 

#### **MX: Production**

Flexible, full-service production solutions



**Managed Services** 





**Packaging Solutions** 



**Print & Postal Logistics** 

#### MX: Media

Data-fueled media strategies



**Omnichannel Media** 



Addressable Media Anywhere



**Commerce & Retail Media** 



**Content & Creator Marketing** 

**MX: Tech** Tailored technology streamlines marketing operations

# **Industry** recognition













# **Key investment highlights**

#### **One-of-a-kind integrated marketing platform**

- Through-the-line marketing solutions deployed across digital and physical media channels
- Additional revenue opportunity in advertising and marketing services

#### **Trusted by leading global brands**

• 2,100+ clients across growing verticals

#### **Transformation momentum**

 Winning new clients and diversifying revenue and client mix through strategic investments

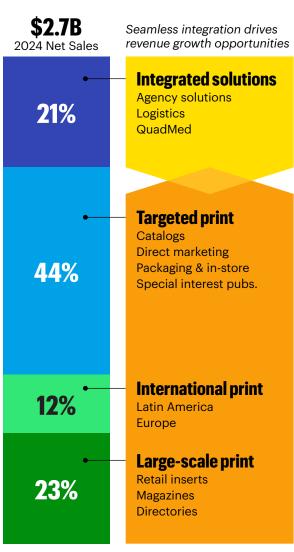
#### Strong cash generation supporting growth

- Proven ability to execute and scale costs driving Free Cash Flow generation
- Divesting non-core assets and generating cash to fuel growth strategy

#### **Industry-leading financial foundation**

- Targeting approximately 1.5x Debt Leverage by the end of 2025, a reduction of over \$730M or 71% since 1/1/20
- Supports investments in growth businesses and shareholder returns including dividends and share buybacks

### **Diverse revenue mix**



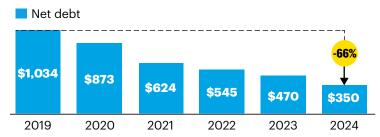
### **Strong cash generation (\$ millions)**



# **Capital allocation priorities**



# Net debt reduction (\$ millions)



#### **Corporate headquarters**

