# **Company profile**

Quad is a global marketing experience company that helps brands make direct consumer connections, from household to in-store to online. Supported by state-of-the-art technology and data-driven intelligence, Quad uses its suite of media, creative and production solutions to streamline the complexities of marketing and remove friction from wherever it occurs in the marketing journey. Quad tailors its uniquely flexible, scalable and connected solutions to clients' objectives, driving cost efficiencies, improving speed to market, strengthening marketing effectiveness, and delivering value on client investments.

\$3B Net sales

**1971**Founded

**13,150**Employees



40+
Global facilities

70+
Client dedicated teams

# **Quad solutions portfolio**



Media services



Packaging solutions



Content creation & production



Print management solutions



Direct marketing



Postal solutions & logistics



**Analytics** 



Print solutions



Brand & creative strategy



In-store solutions



Strategic process design



Technology solutions

# **Trusted by leading brands**

Humana



**SiriusXM** 







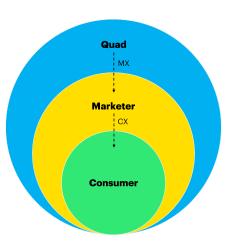






# Marketing experience

By providing a better marketing experience (MX), our clients can focus on delivering the best customer experience (CX).

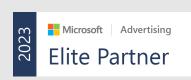


Industry recognition



**#14**Largest
Agency
Companies





# **Key investment highlights**

#### **One-of-a-kind integrated marketing platform**

- Through-the-line marketing solutions deployed across offline and online channels
- Additional revenue opportunity in advertising and marketing services

#### **Trusted by leading global brands**

• 2,700+ clients across growing verticals

#### **Transformation momentum**

 Winning new clients and diversifying revenue and client mix through strategic investments

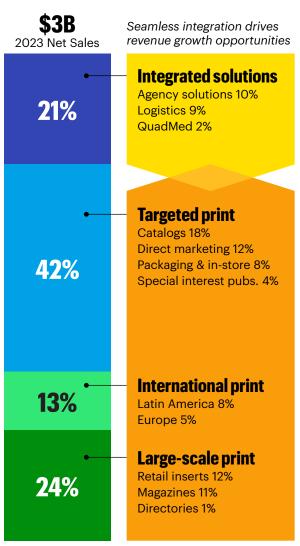
#### Strong cash generation supporting growth

- Proven ability to execute and scale costs driving Free Cash Flow generation
- Divesting non-core assets and generating cash to fuel growth strategy

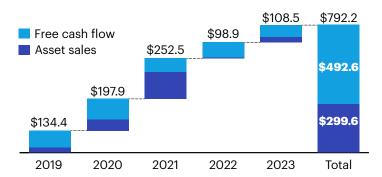
#### **Industry-leading financial foundation**

- Targeting approximately 1.8x Debt Leverage by the end of 2024, a reduction of over \$600M or 60% since 1/1/20
- Supports investments in growth businesses and shareholder returns including dividends and share buybacks

### **Diverse revenue mix**



### Strong cash generation (\$ millions)



# **Capital allocation priorities**



# Net debt reduction (\$ millions)

